

London, 11 September 2017

Infrastructure: the Achilles' heel of development in Latin America

- **Weak development of infrastructure in the region**
- **Poor record in improving investment rates**
- **Inadequate quality of transport and other infrastructures is hampering competitiveness**
- **Clean energy sources could open the path for developing infrastructure**
- **Public – Private partnerships a solution for restricted state budgets**
- **Governments need to reinforce anti-corruption measures and improve transparency to attract private investment.**

The fragile performance of recent years highlights the region's competitiveness issues. What are the weaknesses in the infrastructures in Argentina, Brazil, Chile, Colombia, Ecuador, Mexico and Peru?

Growth in Latin American economies took place during the buoyant commodities cycle that lasted over a decade, until around 2014. This era of strong performance was not, however, leveraged to the benefit of developments in infrastructure.

As from mid-2014, falls in international prices had strong repercussions on the region's activities and exposed its vulnerabilities. The consequent currency depreciations were not sufficient to boost the competitiveness of manufacturing goods and led to the deterioration of trade balances.

The region's challenges are compounded by a combination of factors which are unfavourable to businesses such as its labour regulations, heavy taxes, general education levels, complex bureaucracy and inadequate infrastructures. The Economic Commission for Latin America and the Caribbean (ECLAC) estimated that the region needs to invest 6.2% of its annual GDP in infrastructure, for the period from 2012 to 2020 - but currently none of the region's major economies are investing more than 3% of their GDP.

Inadequate port and other transport infrastructures are hampering competitiveness

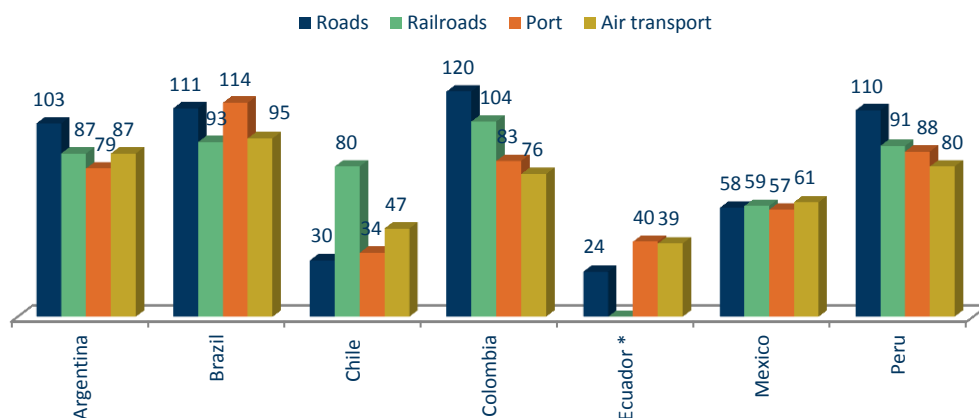
The Global Competitiveness index analyses various aspects of infrastructures and highlights the following challenges:

- 1) Transport infrastructure is clearly deficient in Argentina, Brazil, Colombia and Peru.
- 2) Road quality is the Achilles' heel of countries in the region.
- 3) The inferior quality of port infrastructures is particularly a problem in Brazil. In fact it is sometimes cheaper to transport a product abroad, rather than to another state in the same country.

Quality of transport infrastructure 2016 - 2017 (ranking 138 countries)

Source: World Economic Forum

*Ecuador data on railroad is not applicable



Clean energy infrastructures: opportunities for development

The region's power generation is highly dependent on hydro and thermal sources although, as in other parts of the world, this reliance is expected to lose strength. While thermal energy usually implicates high costs and more pollution, the construction of hydro plants frequently faces anger from local populations due to environmental impacts. Moreover in recent years many countries have faced prolonged droughts caused by the El Niño weather phenomenon. These events have exposed the risks of relying on hydro resources.

Chile is one of the countries that has engaged in the development of clean energy sources. Its government has set a target to produce 20% of its electricity from non-hydro renewable resources by 2025. The cost of energy production is subsequently expected to be around a third lower than current levels. **Argentina** also has bright perspectives for renewable energies. Under the leadership of Mauricio Macri, the country has launched a renewable energy auction programme. During the first two tenders held last year, 59 projects valued at 4 billion USD were auctioned.

Investment needs: PPPs an antidote to restricted government budgets

With public expenditure under pressure, Public Private Partnerships (PPPs) have gained strength in the region. Nevertheless, lack of transparency, unattractive conditions and limited sources of funding are just some of the issues that still need to be addressed in order to boost private investments.

According to the Economist Intelligence Unit indicator for PPP environments, Chile and Colombia are the best prepared countries in Latin America for public-private partnerships. The 2017 edition of the report highlights the steady advancement of the sector in the region,

although there is still a need for improvements in transparency across the PPP process.

Corruption scandals lead to delays in investments and incite the mistrust of foreign investors. Effective punitive measures are important in order to safeguard confidence and interest in public private partnerships.

Improving the outcome of infrastructure investments

In order to optimise the results achieved through investments in infrastructure, there are important aspects that need to be addressed:

- *Expanding the financial tools for investments in infrastructure*

The general lack of financial facilities for supporting private investments is often cited as the main barrier for entrepreneurs.

- *Prospecting new investors*

New potential investors need to be prospected in order to stimulate competition during bids.

- *Policymakers need to set more appealing conditions*

Attractive yields and clear regulatory frameworks would help to attract greater interest from private investors.

- *Improving transparency, internal rules and compliance*

Actions in these areas would help combat cases of overbilling and/or corruption in infrastructure construction projects.

MEDIA CONTACT

Trevor BYRNE - T. +44 (0)1923 478393 trevor.byrne@coface.com

About Coface

Coface, a world-leading credit insurer, offers 50,000 companies around the globe solutions to protect them against the risk of financial default of their clients, both on their domestic and export markets. The Group, which aims to be the most agile global credit insurer in the industry, is present in 100 countries, employs 4,300 people, and posted consolidated turnover of €1.411 billion in 2016. Coface publishes quarterly country and sector risk assessments based on its unique knowledge of companies' payment behavior and on the expertise of its 660 underwriters and credit analysts located close to clients and their debtors.

www.coface.com

Coface SA. is listed on Euronext Paris – Compartment B
ISIN: FR0010667147 / Ticker: COFA





P R E S S R E L E A S E

In the **UK and Republic of Ireland** Coface has been a leading provider of [credit management services](#) since 1993 - its objective being to enable businesses to trade securely at home and overseas. Operating from offices in London, Dublin, Watford, Birmingham and Manchester allows Coface to provide a local service.

The company's [credit insurance](#) offer integrates credit assessment, [collection services](#) and cover for unpaid debts. Multinational businesses can protect their worldwide subsidiaries through Coface's international network.

The company also provides access to domestic and international [business information](#) and a collection network at home and overseas. Coface is also a recognised operator in the London [political risk](#) market. www.cofaceuk.com and www.coface.ie